



## April 2023

And just like that we are into the last quarter of the financial year, and boy have we been busy! We mentioned last month that we had 3 new team members joining us in April, and we are very excited to confirm we actually started 4 new Mojo Soupians in April as well as 1 associate, bringing our total team size up to 19 active employees and 7 associates. Keep an eye out on our LinkedIn page for introductions to the new team members. We love sharing the new talent we have attracted, so a big welcome to Eric Chen (pictured with David Lockie above), Tim McVinish, John Bordin, Jay Gorasia, Madison Ward, and Kasanndra Rotolone!

David made a trip to Sydney this last month to catch up with one of our Sydney-based team members, Kat Lee. Together, they reviewed the newly developed Sydney strategy and also introduced Kat to some of our contacts in the region. Looking forward, Kat has a clear vision of what our goals are for the NSW region and will be supported by our team in Brisbane to achieve those goals. Internally, the team have been progressing with the development and operation of the new quality and testing framework we are rolling out on each project called TASTE. Our practice manager Tony Gray has been developing this framework amongst some other internal initiatives to enhance our customer experience through quality outcomes - great work Tony!

In Customer news, April was a month of wins on the business development side as we signed contracts and got started on some very exciting projects, including a complex Power App solution to support managing state-wide assets for a large government-owned corporation and another Power App with a Portal front end to support disaster relief funding at a state and federal level.

As we roll into the last quarter of the financial year, our team will be focused heavily on achieving project milestones, delivering quality outcomes, and improving our approach to solving problems for our much-loved customers.

## Tech Spotlight

Many of you may not be aware of one of our products that has been helping customers collaborate for nearly a decade now - it's called Soup Mail. It's been described as a way to "Google search your emails".

Soup Mail is for teams and organisations that know their email is a rich data source and want a way to share it within their teams like they do other documents and data. Soup Mail integrates with your existing email provider and tools, enabling you to easily save project-related emails to a single, shared repository where they can be browsed and searched by everyone in the team.

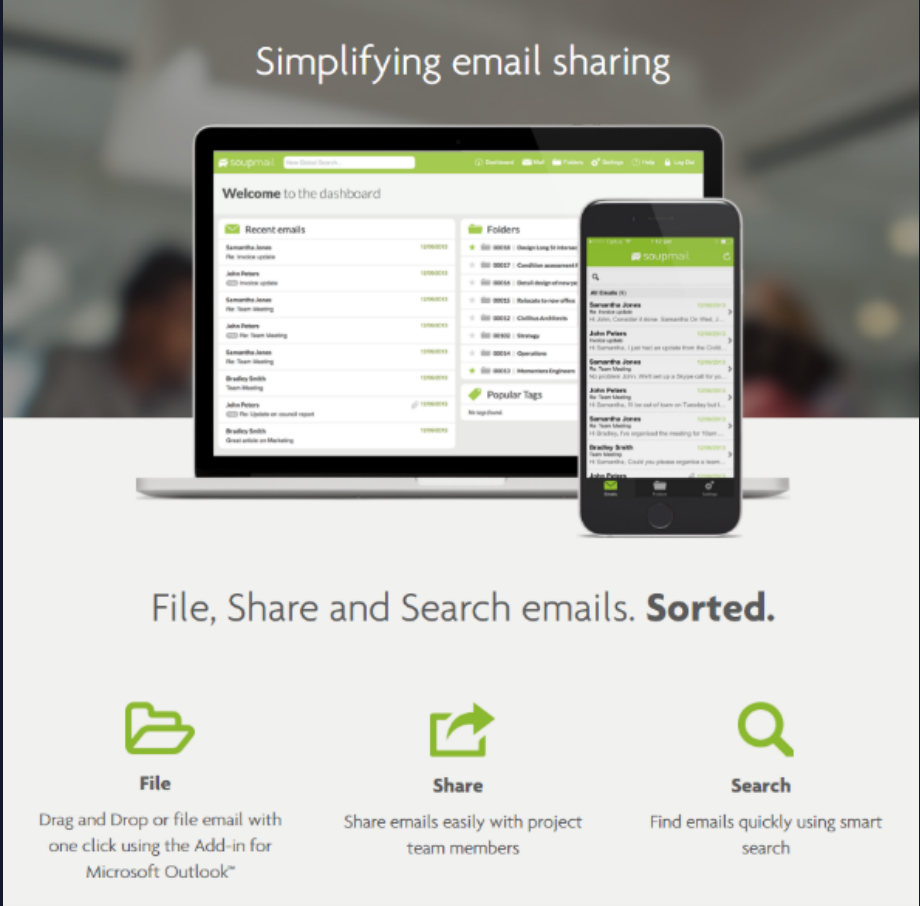
### Organise emails like never before:

- ✓ Configure shared team folders for projects, jobs, customers and suppliers.
- ✓ File and share emails with one click from Outlook.
- ✓ Save time and let Soup Mail learn and predict where to save your emails, including optional categories.
- ✓ Be prompted whenever you send an email to file it into a suggested folder.

### Access team emails, anytime, anywhere:

- ✓ With Soup Mail sync folders, you can easily save and search emails on any device - including your tablet or mobile - anytime and anywhere.
- ✓ Sync folders keep a stream of recent team emails in your mailbox and support drag-and-drop filing or emails into Soup Mail.
- ✓ Get your email filing sorted and have your entire team's emails on hand whenever you need it

If you want to know a little more, you can check out <https://www.soupmail.com>, or contact us at [info@mojosoup.com.au](mailto:info@mojosoup.com.au).



## Soupian Du Jour



Tim has recently joined us as a Software Developer. His extensive expertise in the field, Tim will be contributing heaps to our Development Team.

Let's get to know Tim!

- What's something we wouldn't see on your resume?**  
Cycling, both road and mountain biking. I find my flow state on a bike. It's an escape from distractions and I enjoy pushing myself to go further and faster. I have been learning Dutch for the past year - Ik spreek Nederland, een beetje!
- What's your specialist field and what do you like about it?**  
Front-end software development! I enjoy working on the front-end as it's where technology and design intersect. There's something satisfying about creating software that looks great, feels intuitive, and is user-friendly.
- Last movie you watched?**  
Star Wars The Empire Strikes Back

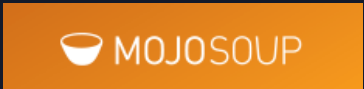
[Connect with Tim](#)

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